



Indigenous.Link

Canada's fastest growing Indigenous career portal, Careers.Indigenous.Link is pleased to introduce a new approach to job searching for Indigenous Job Seekers of Canada. Careers.Indigenous.Link brings simplicity, value, and functionality to the world of Canadian online job boards.

Through our partnership with Indigenous.Links Diversity Recruitment Program, we post jobs for Canada's largest corporations and government departments. With our vertical job search engine technology, Indigenous Job Seekers can search thousands of Indigenous-specific jobs in just about every industry, city, province and postal code.

Careers.Indigenous.Link offers the hottest job listings from some of the nation's top employers, and we will continue to add services and enhance functionality ensuring a more effective job search. For example, during a search, job seekers have the ability to roll over any job listing and read a brief description of the position to determine if the job is exactly what they're searching for. This practical feature allows job seekers to only research jobs relevant to their search. By including elements like this, Careers.Indigenous.Link can help reduce the time it takes to find and apply for the best, available jobs.

The team behind Indigenous.Link is dedicated to connecting Indigenous Peoples of Canada with great jobs along with the most time and cost-effective, career-advancing resources. It is our mission to develop and maintain a website where people can go to work!

Contact us to find out more about how to become a Site Sponsor.

Corporate Headquarters:

Toll Free Phone: (866) 225-9067

Toll Free Fax: (877) 825-7564

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Job Board Posting



Careers.Indigenous.Link

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Specialist Representative - Diabetes

Job ID	15-8E-BB-29-77-07	
Web Address	https://careers.indigenous.link/viewjob?jobname=15-8E-BB-29-77-07	
Company	AstraZeneca Canada	
Location	London, Ontario	
Date Posted	From: 2021-09-01	To: 2021-10-31
Job	Type: Full-time	Category: Health Care
Job Start Date	As soon as possible	
Job Salary	Competitive Market Based Salaries	
Languages	English	

Description

Responsibilities

Your job responsibilities will be, but not limited to:

- You will build your territory plan to accelerate achieving your goals for your territory
- You will achieve a high level of both therapeutic and product knowledge to positively promote the benefits of our products
- You will craft mutually beneficial value propositions, tailored to specific stakeholder needs and challenges
- You will positively communicate the scientific and clinical benefits of our products to top research and clinical practitioners integrating a patient centric approach
- You will build and implement key account plans for tertiary and targeted community hospitals
- You will influence decision makers to ensure our products are appropriately positioned on hospital protocols and corresponding order sets
- You will drive business results through positive cross-functional collaboration, working with a wide variety of key stakeholders (internal and external) across the business ecosystem

Experience

- Your strong scientific knowledge of diabetes is your key asset
- You have a track record of success working within key tertiary hospitals

Credentials

- You have a valid Driver's license (You will be requested to provide a valid driver abstract at the time of acceptance.)

Education Requirements

Qualifications:

- You have a B.Sc. or a B.Commerce Degree or equivalent, as well as a winning track record of at least three years of pharmaceutical sales experience
- You positively impact and influence others, establishing credibility and building strong business partnerships (internal and external)
- You have excellent negotiation, presentation, project management and communication skills
- You thrive working in a team environment
- You have strong IT skills and can adapt quickly to the introduction of new software, processes, and a variety of digital engagement tools.

Work Environment

Why AstraZeneca

This is the place to make a meaningful impact on patients' lives and your personal growth. It's both rewarding and inspiring, and it's what keeps us motivated every day.

Great People want to Work with us! Find out why:

GTAA Top Employer Award for 7 years: <https://reviews.canadastop100.com/top-employer-astrazeneca-canada>

Best Workplace Culture Award at the 2018 Canadian HR

Awards:<https://www.linkedin.com/pulse/thriving-best-workplace-culture-gena-restivo/>

Browse AstraZeneca's YouTube channel to find out more about us:<https://www.youtube.com/user/astrazeneca>

How to Apply

Click "Apply Now"