



Indigenous.Link

Canada's fastest growing Indigenous career portal, Careers.Indigenous.Link is pleased to introduce a new approach to job searching for Indigenous Job Seekers of Canada. Careers.Indigenous.Link brings simplicity, value, and functionality to the world of Canadian online job boards.

Through our partnership with Indigenous.Links Diversity Recruitment Program, we post jobs for Canada's largest corporations and government departments. With our vertical job search engine technology, Indigenous Job Seekers can search thousands of Indigenous-specific jobs in just about every industry, city, province and postal code.

Careers.Indigenous.Link offers the hottest job listings from some of the nation's top employers, and we will continue to add services and enhance functionality ensuring a more effective job search. For example, during a search, job seekers have the ability to roll over any job listing and read a brief description of the position to determine if the job is exactly what they're searching for. This practical feature allows job seekers to only research jobs relevant to their search. By including elements like this, Careers.Indigenous.Link can help reduce the time it takes to find and apply for the best, available jobs.

The team behind Indigenous.Link is dedicated to connecting Indigenous Peoples of Canada with great jobs along with the most time and cost-effective, career-advancing resources. It is our mission to develop and maintain a website where people can go to work!

Contact us to find out more about how to become a Site Sponsor.

Corporate Headquarters:
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Job Board Posting



Careers.Indigenous.Link

Date Printed: 2024/04/25

Partnership Development Manager

Job ID	14-57-19-B9-39-9F	
Web Address	https://careers.indigenous.link/viewjob?jobname=14-57-19-B9-39-9F	
Company	Western University	
Location	London, Ontario	
Date Posted	From: 2022-06-24	To: 2022-08-23
Job	Type: Full-time	Category: Education
Job Start Date	July - August 2022	
Job Salary	PMA Salary Grade 16	
Languages	English	

Description

Reference: 27298

Location: UWO Main Campus

Faculty/Unit: VP Research - Western Research

Department: Western Research & Special Projects

Employee Group: PMA & Professional and Managerial Association

Appointment Type: Continuing

Appointment Status: Regular Full-time

Classification & Regular Hours

Hours per Week: 35

Salary Grade: 16

About Western

Since 1878, Western University has been committed to serving our communities through the pursuit of academic excellence and by providing students, faculty, and community members with life-long opportunities for intellectual, social, and cultural growth. We seek excellent students, faculty, and staff to join us in what has become known as the "Western Experience" - an opportunity to contribute to a better world through the development of new knowledge, new abilities, new connections, and new ways to make a difference.

About Us

The office of the Vice-President (Research) fosters a culture of research excellence by promoting a globally minded approach to curiosity, discovery, creative activity, and innovation. The Vice-President (Research) also provides strategic leadership of Western Research, which allocates resources, aligns strategies, and provides services and programs to ensure Western is a leading research-intensive university. Together, they advance collaborative and cross-disciplinary scholarship, connect Western's work to community, implement inclusivity initiatives, and recognize and celebrate research successes. The lead initiative as part of this position, Carbon Solutions, will provide support for initiatives with Western academic and external partner collaborators to address carbon reduction and replacement to address climate change.

Responsibilities

The Partnership Development Manager will lead, develop and implement strategies related to key partnership focused initiatives, in particular Carbon Solutions at Western University (Carbon Solutions), a new collaborative research initiative focused on sustainability and addressing climate change. The role proactively seeks out and encourages the development of meaningful research collaborations and potentially productive partnerships between the university and external stakeholders, and will work with key Western and regional leaders to facilitate interaction with the university and between synergistic initiatives. The Manager will help identify internal and external opportunities for funding, grant crafting, and proposal development as it relates to Carbon Solutions and/or partnerships. The role will establish and maintain relationships and seek out opportunities with government, industrial and not-for-profit partners (including post-secondary institutions) external to the University in order to develop proposals including those for Carbon Solutions. The role will support connecting Western's researchers, its local affiliates, and other national and international peer institutions, by supporting projects, identifying resources and expertise and serving as a liaison between stakeholders with the goal of facilitating the success of research proposals, including Carbon Solutions and other initiatives, and to reinforce and advance the reputation of Western locally, nationally and internationally.

Knowledge, Skills & Abilities:

& In-depth knowledge of regulations and guidelines governing research in an academic environment

& In-depth knowledge of best practices for reviewing and writing grant proposals, preparing complex budgets and of the Canadian peer-review granting systems, processes and procedures

& Familiarity with intellectual property management, including copyrights and patents

& Ability to research and respond to new avenues of partnership related funding from federal granting agencies, industry and other funding sources

& Ability to collaborate across internal and external boundaries to meet common objectives, improve outcomes and support work beyond one's own unit

& Ability to maintain and develop an effective network of contacts that provide information regarding emergent opportunities and best practices

& Compelling and persuasive communication skills to engage individuals and teams inside and outside the University

& Ability to make decisions and recommendations that are clearly linked to the unit and various project, including Carbon Solutions, strategy and goals

& Ability to establish and build strong relationships with senior leaders, academic and administrative staff, as well as community members

- Verbal and written communication skills with an emphasis on proposal development and delivering presentations
- Communication skills to translate information into easily understood terms, summarize information, provide a rationale for action and with an ability to complete detailed analytics and reports
- Ability to deal confidentially with information that has financial, political, regulatory and reputational implications
- Computer skills with the ability to learn and use relevant software that achieves required outcomes; Intermediate computer skills in Microsoft Office Suite
- Project management skills to align projects with strategic goals and operational objectives
- Ability to evaluate issues, recognize potential problems and take action to proactively resolve issues
- Ability to understand, interpret, and effectively communicate University guidelines, policies and practices to key stakeholders
- Ability to work independently and effectively as a member of the team to achieve department goals

Experience

- 5 years' experience in a complex organization with responsibility for managing community, not-for-profit and industrial partnerships
- Experience in an academic institution preferred
- 5 years' experience leading large complex projects and working with major government research programs and/or experience in an academic research administration environment or related field preferred

Education Requirements

- Master's Degree in environment and sustainability or relevant field
- Project Management certificate or completion of courses preferred

Other

Western Values Diversity

The University invites applications from all qualified individuals. Western is committed to employment equity and diversity in the workplace and welcomes applications from women, members of racialized groups/visible minorities, Indigenous persons, persons with disabilities, persons of any sexual orientation, and persons of any gender identity or gender expression.

Accommodations are available for applicants with disabilities throughout the recruitment process. If you require accommodations for interviews or other meetings, please contact Human Resources at hrhelp@uwo.ca or phone 519-661-2194.

Please Note:

Effective September 7, 2021, all employees and visitors to campus are required to comply with Western's COVID-19 Vaccination Policy.

We thank all applicants for their interest; however, only those chosen for an interview will be contacted.

How to Apply

Click "Apply Now"