



Indigenous.Link

Canada's fastest growing Indigenous career portal, Careers.Indigenous.Link is pleased to introduce a new approach to job searching for Indigenous Job Seekers of Canada. Careers.Indigenous.Link brings simplicity, value, and functionality to the world of Canadian online job boards.

Through our partnership with Indigenous.Links Diversity Recruitment Program, we post jobs for Canada's largest corporations and government departments. With our vertical job search engine technology, Indigenous Job Seekers can search thousands of Indigenous-specific jobs in just about every industry, city, province and postal code.

Careers.Indigenous.Link offers the hottest job listings from some of the nation's top employers, and we will continue to add services and enhance functionality ensuring a more effective job search. For example, during a search, job seekers have the ability to roll over any job listing and read a brief description of the position to determine if the job is exactly what they're searching for. This practical feature allows job seekers to only research jobs relevant to their search. By including elements like this, Careers.Indigenous.Link can help reduce the time it takes to find and apply for the best, available jobs.

The team behind Indigenous.Link is dedicated to connecting Indigenous Peoples of Canada with great jobs along with the most time and cost-effective, career-advancing resources. It is our mission to develop and maintain a website where people can go to work!

Contact us to find out more about how to become a Site Sponsor.

Corporate Headquarters:

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Job Board Posting



Careers.Indigenous.Link

Date Printed: 2024/05/01

Branch Manager Trainee - Sudbury/ Sault Ste Marie/ Timmins, ON

Job ID 138307-en_US-4019

Web Address

https://careers.indigenous.link/viewjob?jobname=138307-en_US-4019

Company Scotiabank

Location Sudbury, ON

Date Posted From: 2022-01-24 To: 2050-01-01

Job Type: Full-time Category: Finance

Description

Requisition ID: 138307

Join a purpose driven winning team, committed to results, in an inclusive and high-performing culture. What your role will be? Branch Manager Job Purpose: In this key leadership role, you will assume responsibility for the overall success of the branch by working to meet financial objectives related to the profitable growth and retention of the branch's personal and business portfolio. You will be accountable for the achievement of objectives related to customer service, human resource management and operational effectiveness with a focus on consistently delivering a superior customer experience. Responsible for ensuring a high level of employee engagement and capability, you will provide direction to branch team members in a manner consistent with the overall strategy of developing a customer-focused sales culture. To achieve success, you will embed and sustain a variety of fundamental management activities within the branch while selling customized financial solutions that employ a financial planning approach which meets both customer needs as well as overall business objectives. Key Accountabilities:

- Lead and develop the team to build and strengthen existing and new customer relationships by providing financial advice to both personal and business customers;
- Continuously develop employee skills and knowledge through focused coaching to ensure the provision of excellent customer service;
- Protect the bank, the customer and shareholder interest by managing and minimizing the bank's exposure to risk by ensuring compliance with regulatory activities and guidelines;
- Ensure the achievement of branch objectives through the negotiation, establishment and monitoring of goals;
- Oversee the implementation of established bank policies, practices, special initiatives and procedures;

Qualifications:

- Experience in both personal and small business banking;
- Experience managing people;
- Excellent coaching skills with successful experience developing and mentoring a team of employees and assisting them with their career progression;

- Experience managing a team to achieve successful results;
- Ability to effectively assess local market conditions;
- Proven ability to source and obtain new business through relationship building success in attaining individual results and goals;

Education and Accreditations:

- Licensed to sell Mutual Funds;
- Able to satisfy the education requirements needed to assume the role of Branch Compliance Officer;
- Willing and able to obtain a Personal Financial Planning designation;
- University degree, college diploma or related experience.

Location(s): Canada : Ontario : Sudbury || Canada : Ontario : Sault Ste Marie || Canada : Ontario : Timmins

Scotiabank is a leading bank in the Americas. Guided by our purpose: "for every future", we help our customers, their families and their communities achieve success through a broad range of advice, products and services, including personal and commercial banking, wealth management and private banking, corporate and investment banking, and capital markets.

At Scotiabank, we value the unique skills and experiences each individual brings to the Bank, and are committed to creating and maintaining an inclusive and accessible environment for everyone. If you require accommodation (including, but not limited to, an accessible interview site, alternate format documents, ASL Interpreter, or Assistive Technology) during the recruitment and selection process, please let our Recruitment team know. If you require technical assistance, please click [here](#). Candidates must apply directly online to be considered for this role. We thank all applicants for their interest in a career at Scotiabank; however, only those candidates who are selected for an interview will be contacted.

For more information, visit [Scotiabank for Branch Manager Trainee - Sudbury/ Sault Ste Marie/ Timmins, ON](#)