



# Indigenous.Link

Canada's fastest growing Indigenous career portal, Careers.Indigenous.Link is pleased to introduce a new approach to job searching for Indigenous Job Seekers of Canada. Careers.Indigenous.Link brings simplicity, value, and functionality to the world of Canadian online job boards.

Through our partnership with Indigenous.Links Diversity Recruitment Program, we post jobs for Canada's largest corporations and government departments. With our vertical job search engine technology, Indigenous Job Seekers can search thousands of Indigenous-specific jobs in just about every industry, city, province and postal code.

Careers.Indigenous.Link offers the hottest job listings from some of the nation's top employers, and we will continue to add services and enhance functionality ensuring a more effective job search. For example, during a search, job seekers have the ability to roll over any job listing and read a brief description of the position to determine if the job is exactly what they're searching for. This practical feature allows job seekers to only research jobs relevant to their search. By including elements like this, Careers.Indigenous.Link can help reduce the time it takes to find and apply for the best, available jobs.

The team behind Indigenous.Link is dedicated to connecting Indigenous Peoples of Canada with great jobs along with the most time and cost-effective, career-advancing resources. It is our mission to develop and maintain a website where people can go to work!

Contact us to find out more about how to become a Site Sponsor.

Corporate Headquarters:

Toll Free Phone: (866) 225-9067

Toll Free Fax: (877) 825-7564

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# Job Board Posting



Careers.Indigenous.Link

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## Mortgage Specialist - First Nations/Metis/Inuit Candidates-1900013553

<b>Job ID</b>	<b>0D-C3-3F-BD-75-4E</b>	
<b>Web Address</b>	<a href="https://careers.indigenous.link/viewjob?jobname=0D-C3-3F-BD-75-4E">https://careers.indigenous.link/viewjob?jobname=0D-C3-3F-BD-75-4E</a>	
<b>Company</b>	BMO Financial Group	
<b>Location</b>	Multiple Locations, Across Canada	
<b>Date Posted</b>	From: 2019-08-23	To: 2019-09-22
<b>Job</b>	Type: Full-time	Category: Finance
<b>Languages</b>	See Job Description	

### Description

We invite all experienced and aspiring First Nations / Metis / Inuit professionals to apply to roles featured on BMO's Indigenous Careers landing page, as well as all of those on BMO's Careers page. Qualified First Nations / Metis / Inuit applicants applying through these postings will be considered for open job vacancies, where they exist, or added to our Indigenous Talent Network and matched to other upcoming opportunities.

This is part of BMO's ongoing commitment to Indigenous applicants. Our recruitment team will reach out to those selected for further consideration.

At BMO, our customers are front and center in everything we do. After all, money is personal, and a bank should be too. If you are looking to make your mark in the mortgage space and take your career to the next level, BMO offers a range of career possibilities to help you achieve your very best. You'll get to know our business quickly, working with incredible leadership support to help you get to that next earning level. You will work with a dynamic team where your ideas will be heard and your potential will always be recognized. Join BMO and be part of a company changing how people think about banking, and have opportunities to grow your career and your financial future. You can count on us to empower you to drive your business forward.

As a Mobile Mortgage Specialist, you will:

- Proactively seek opportunities to engage in customer focused home financing conversations, with a goal of bringing new customers to BMO
- Establish and enhance BMO's presence in the community
- Identify leading-edge tactics to generate leads and build a pipeline of mortgage business
- Proactively contact realtors/referral sources identified through the creation of national partnerships and/or create local partnerships
- Receive dedicated coaching, leadership support and a lending coach
- Receive credit approval team and credit escalation team support
- Have access to marketing, sales and social media support
- Be rewarded with industry-competitive compensation, benefits and bonus opportunities

### Qualifications

Bring your passion for creating great customer experiences, along with:

- A positive, enthusiastic attitude, with strong people skills
- Strong negotiation and communication skills
- An innovative approach to sourcing business opportunities
- Being flexible, adaptable, and keen to work in a fast-paced environment that's always evolving
- Credit experience and/or willingness to develop credit structuring skills
- An established referral network
- Knowledge of the broader real estate industry and Canadian mortgage market
- Confidence in networking with a talent for sales
- Change Leadership – being energized and open to proactively exploring new ways of doing things to differentiate BMO in the marketplace

At BMO we have a shared purpose; we put the customer at the centre of everything we do – helping people is in our DNA. For 200 years we have thought about the future – the future of our customers, our communities and our people. We help our customers and our communities by working together, innovating and pushing boundaries to bring them our very best every day. Together we're changing the way people think about a bank.

As a member of the BMO team you are valued, respected and heard, and you have more ways to grow and make an impact. We strive to help you make an impact from day one – for yourself and our customers. We'll support you with the tools and resources you need to reach new milestones, as you help our customers reach theirs. From in-depth training and coaching, to manager support and network-building opportunities, we'll help you gain valuable experience, and broaden your skillset.

To find out more visit us at <https://bmocareers.com>.

### **How to Apply**

To submit your application for this job, please go to:

[https://bmo.taleo.net/careersection/privcareer\\_jobdescription/jobdetail.ftl?job=1900013553&lang=en\\_GB&src=JB10721](https://bmo.taleo.net/careersection/privcareer_jobdescription/jobdetail.ftl?job=1900013553&lang=en_GB&src=JB10721)

BMO is committed to an inclusive, equitable and accessible workplace. By learning from each other's differences, we gain strength through our people and our perspectives.

Accommodations are available on request for candidates taking part in all aspects of the selection process.