



# Indigenous.Link

Canada's fastest growing Indigenous career portal, Careers.Indigenous.Link is pleased to introduce a new approach to job searching for Indigenous Job Seekers of Canada. Careers.Indigenous.Link brings simplicity, value, and functionality to the world of Canadian online job boards.

Through our partnership with Indigenous.Link's Diversity Recruitment Program, we post jobs for Canada's largest corporations and government departments. With our vertical job search engine technology, Indigenous Job Seekers can search thousands of Indigenous-specific jobs in just about every industry, city, province and postal code.

Careers.Indigenous.Link offers the hottest job listings from some of the nation's top employers, and we will continue to add services and enhance functionality ensuring a more effective job search. For example, during a search, job seekers have the ability to roll over any job listing and read a brief description of the position to determine if the job is exactly what they're searching for. This practical feature allows job seekers to only research jobs relevant to their search. By including elements like this, Careers.Indigenous.Link can help reduce the time it takes to find and apply for the best, available jobs.

The team behind Indigenous.Link is dedicated to connecting Indigenous Peoples of Canada with great jobs along with the most time and cost-effective, career-advancing resources. It is our mission to develop and maintain a website where people can go to work!

Contact us to find out more about how to become a Site Sponsor.

Corporate Headquarters:  
Toll Free Phone: (866) 225-9067  
Toll Free Fax: (877) 825-7564  
L9 P23 R4074 HWY 596 - Box 109  
Keewatin, ON P0X 1C0

# Job Board Posting



Careers.Indigenous.Link

Date Printed: 2024/04/19

## Director, Relationship Management Process

|                    |   |                   |
|--------------------|---|-------------------|
| <b>Job ID</b>      | <b>08-F7-37-47-99-63</b>  |                   |
| <b>Web Address</b> | <a href="https://careers.indigenous.link/viewjob?jobname=08-F7-37-47-99-63">https://careers.indigenous.link/viewjob?jobname=08-F7-37-47-99-63</a> |                   |
| <b>Company</b>     | Farm Credit Canada  |                   |
| <b>Location</b>    | Regina, Saskatchewan  |                   |
| <b>Date Posted</b> | From: 2020-03-25  | To: 2020-04-10    |
| <b>Job</b>         | Type: Full-time   | Category: Finance |
| <b>Languages</b>   | English   |                   |

### Description

Closing Date (MM/DD/YYYY): 04/10/2020

Worker Type: Term (Fixed Term)

Language(s) Required: English

Term Duration (in months): 24

Become an RMP champion

Set the direction for the FCC Relationship Management Process (RMP). Lead the team, strategic design and development to create an exceptional experience for employees and customers.

What youâ€™ll do:

- Lead the RMP strategy, methodology and content for all business lines
- Support Operations and FCC Senior Leadership to ensure RMP success
- Oversee design and implementation of RMP training programs
- Own RMP data, systems and tools and negotiate budget and resource requirements
- Research RMP best practices and industry measurements

What weâ€™re looking for:

- Extensive financial and ag industry knowledge
- Understanding of FCC RMP lending and non-lending products and services
- Experience in marketing, sales, , ag and agri-business lending
- A track record of performance using a sales process
- Strong leader, coach and communicator with excellent networking skills

What youâ€™ll need:

- Undergraduate degree in agricultural finance, business or commerce
- 7 to 10 years experience (or equivalent combination of education and experience)
- Experience in Operations leadership an asset

### How to Apply

To apply, click Apply Now!