



# Indigenous.Link

Canada's fastest growing Indigenous career portal, Careers.Indigenous.Link is pleased to introduce a new approach to job searching for Indigenous Job Seekers of Canada. Careers.Indigenous.Link brings simplicity, value, and functionality to the world of Canadian online job boards.

Through our partnership with Indigenous.Links Diversity Recruitment Program, we post jobs for Canada's largest corporations and government departments. With our vertical job search engine technology, Indigenous Job Seekers can search thousands of Indigenous-specific jobs in just about every industry, city, province and postal code.

Careers.Indigenous.Link offers the hottest job listings from some of the nation's top employers, and we will continue to add services and enhance functionality ensuring a more effective job search. For example, during a search, job seekers have the ability to roll over any job listing and read a brief description of the position to determine if the job is exactly what they're searching for. This practical feature allows job seekers to only research jobs relevant to their search. By including elements like this, Careers.Indigenous.Link can help reduce the time it takes to find and apply for the best, available jobs.

The team behind Indigenous.Link is dedicated to connecting Indigenous Peoples of Canada with great jobs along with the most time and cost-effective, career-advancing resources. It is our mission to develop and maintain a website where people can go to work!

Contact us to find out more about how to become a Site Sponsor.

Corporate Headquarters:

Toll Free Phone: (866) 225-9067

Toll Free Fax: (877) 825-7564

L9 P23 R4074 HWY 596 - Box 109

Keewatin, ON P0X 1C0

# Job Board Posting



Careers.Indigenous.Link

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## District Director

**Job ID** 02-05-E0-37-D7-48

**Web Address**

<https://careers.indigenous.link/viewjob?jobname=02-05-E0-37-D7-48>

**Company** Farm Credit Canada

**Location** Yorkton, Dauphin, Swan River, Humboldt, Tisdale, Manitoba & Saskatchewan

**Date Posted** From: 2023-05-30 To: 2023-06-11

**Job** Type: Full-time Category: Agriculture

**Languages** English

### Description

Job number: R-1005123

Location: Yorkton Saskatchewan, Dauphin Manitoba, Swan River Manitoba, Humboldt Saskatchewan, Tisdale Saskatchewan.

Closing date: June 11th 2023

Language(s) required: English

Worker Type: permanent, full time

Lead a proven sales team:

Reporting to the Vice-President, Operations, you'll direct local lending, develop sales and marketing strategies, and manage the district's substantial loan portfolio. You'll lead and coach a successful sales team, authorize large credit proposals and nurture industry relationships.

What you'll do:

- Mentor the district team on our relationship management process, customer experience standards and culture
- Manage the district including its operation and business results
- Build relationships with external partners such as industry associations, other corporate representatives, accountants and realtors
- Ensure district activities and goals are in line with corporate objectives and policy

What we're looking for:

- A confident communicator with strong analytical and problem-solving skills
- A leader who builds relationships, embraces change and focuses on efficiency
- Extensive knowledge of agriculture and credit adjudication
- A multi-tasker who can manage other revenue areas including insurance and software sales

What you'll need:

- A degree in agriculture, business or commerce and at least seven years of related leadership and lending experience (or equivalent combination of education and experience); a professional agrologist designation is an asset
- A drive to help others achieve their goals

- Excellent coaching skills

### **How to Apply**

Click "Apply Now"