



Indigenous.Link

Canada's fastest growing Indigenous career portal, Careers.Indigenous.Link is pleased to introduce a new approach to job searching for Indigenous Job Seekers of Canada. Careers.Indigenous.Link brings simplicity, value, and functionality to the world of Canadian online job boards.

Through our partnership with Indigenous.Links Diversity Recruitment Program, we post jobs for Canada's largest corporations and government departments. With our vertical job search engine technology, Indigenous Job Seekers can search thousands of Indigenous-specific jobs in just about every industry, city, province and postal code.

Careers.Indigenous.Link offers the hottest job listings from some of the nation's top employers, and we will continue to add services and enhance functionality ensuring a more effective job search. For example, during a search, job seekers have the ability to roll over any job listing and read a brief description of the position to determine if the job is exactly what they're searching for. This practical feature allows job seekers to only research jobs relevant to their search. By including elements like this, Careers.Indigenous.Link can help reduce the time it takes to find and apply for the best, available jobs.

The team behind Indigenous.Link is dedicated to connecting Indigenous Peoples of Canada with great jobs along with the most time and cost-effective, career-advancing resources. It is our mission to develop and maintain a website where people can go to work!

Contact us to find out more about how to become a Site Sponsor.

Corporate Headquarters:

Toll Free Phone: (866) 225-9067

Toll Free Fax: (877) 825-7564

L9 P23 R4074 HWY 596 - Box 109

Keewatin, ON P0X 1C0

Job Board Posting



Careers.Indigenous.Link

Date Printed: 2024/07/21

Sales Supervisor

| | |
|-----------------------|---|
| Job ID | DE-94-03-45-E8-31 |
| Web Address | https://careers.indigenous.link/viewjob?jobname=DE-94-03-45-E8-31 |
| Company | Linhan Accessories Ltd. |
| Location | Calgary, Alberta |
| Date Posted | From: 2024-02-13 To: 2024-08-11 |
| Job | Type: Full-time Category: Retail |
| Job Start Date | As soon as possible |
| Job Salary | \$22.00 / Hour |
| Languages | English |

Description

Work Location: 3625 Shaganappi Trail NW E015, Calgary, AB T3A 0E2

Terms of Employment: Full-time, Permanent

Company Info:

A retail store located in CF Market Mall in Calgary carrying varieties of kids backpacks, pencil cases, stationery and hair accessories, etc.

Job Duties:Â

1. Lead and motivate the sales team to achieve and exceed sales targets; Supervise the daily activities of sales associates, providing guidance, support, and leadership to ensure a cohesive and efficient team.
2. Provide excellent customer service by assisting customers, addressing inquiries, and resolving any issues promptly.
3. Recruit, train and onboard new sales associates, ensuring they are well-versed in product knowledge and customer service standards.
4. Monitor and analyze sales performance metrics to identify areas for improvement and implement strategies to optimize results; Conduct regular performance reviews for sales staff, providing constructive feedback, setting goals, and recognizing achievements.
5. Lead by example by actively engaging in selling activities, providing excellent customer service, and driving sales to meet and exceed targets; Collaborate with store management to develop and implement effective sales and promotional strategies.
6. Maintain a visually appealing and organized store environment, ensuring merchandise is displayed attractively.
7. Handle inventory management, including restocking and conducting regular stock checks; Evaluate inventory levels and place orders for merchandise to maintain optimal stock levels and meet customer demand.
8. Foster a positive and collaborative work environment, encouraging teamwork and open communication.
9. Assign daily tasks and responsibilities to sales associates based on business priorities and individual strengths.
10. Review and approve returns in accordance with the company's policies, ensuring customer satisfaction and adherence to guidelines.
11. Develop and communicate work schedules for sales staff, taking into account peak business hours, employee availability, and business needs.
12. Generate regular reports on sales volumes, merchandising trends, and personnel matters. Analyze data to identify opportunities for improvement and inform decision-making.
13. Address and resolve issues such as customer complaints, supply shortages, and any challenges that may arise in day-to-day operations.

Qualifications:

1. College diploma in business, marketing, or a related field
2. Proven previous experience in retail sales for at least 1-2 years in a supervisory or management role
3. Strong leadership skills and the ability to motivate and inspire a sales team.
4. Ability to multitask, prioritize, and manage time effectively.

5. Detail-oriented with a focus on providing exceptional customer service.
6. Able to work in a fast-paced environment and good sense of teamwork

How to Apply

By email: tsglobalhiring@gmail.com

Job Board Posting



Date Printed: 2024/07/21

Sales Supervisor

| | | |
|-----------------------|---|------------------|
| Job ID | 1718AFEB409C4 | |
| Web Address | http://NewCanadianWorker.ca/viewjob?jobname=1718AFEB409C4 | |
| Company | Linhan Accessories Ltd. | |
| Location | Calgary, Alberta | |
| Date Posted | From: 2024-02-13 | To: 2024-08-11 |
| Job | Type: Full-time | Category: Retail |
| Job Start Date | As soon as possible | |
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Job Board Posting

NoExperienceNeeded.ca
your place for a first step or a fresh start

Date Printed: 2024/07/21

Sales Supervisor

| | | |
|-----------------------|---|------------------|
| Job ID | FFFC0383B7B25 | |
| Web Address | http://NoExperienceNeeded.ca/viewjob?jobname=FFFC0383B7B25 | |
| Company | Linhan Accessories Ltd. | |
| Location | Calgary, Alberta | |
| Date Posted | From: 2024-02-13 | To: 2024-08-11 |
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