



# Indigenous.Link

Canada's fastest growing Indigenous career portal, Careers.Indigenous.Link is pleased to introduce a new approach to job searching for Indigenous Job Seekers of Canada. Careers.Indigenous.Link brings simplicity, value, and functionality to the world of Canadian online job boards.

Through our partnership with Indigenous.Link's Diversity Recruitment Program, we post jobs for Canada's largest corporations and government departments. With our vertical job search engine technology, Indigenous Job Seekers can search thousands of Indigenous-specific jobs in just about every industry, city, province and postal code.

Careers.Indigenous.Link offers the hottest job listings from some of the nation's top employers, and we will continue to add services and enhance functionality ensuring a more effective job search. For example, during a search, job seekers have the ability to roll over any job listing and read a brief description of the position to determine if the job is exactly what they're searching for. This practical feature allows job seekers to only research jobs relevant to their search. By including elements like this, Careers.Indigenous.Link can help reduce the time it takes to find and apply for the best, available jobs.

The team behind Indigenous.Link is dedicated to connecting Indigenous Peoples of Canada with great jobs along with the most time and cost-effective, career-advancing resources. It is our mission to develop and maintain a website where people can go to work!

Contact us to find out more about how to become a Site Sponsor.

Corporate Headquarters:  
Toll Free Phone: (866) 225-9067  
Toll Free Fax: (877) 825-7564  
L9 P23 R4074 HWY 596 - Box 109  
Keewatin, ON P0X 1C0

# Job Board Posting



Careers.Indigenous.Link

Date Printed: 2024/05/19

## Insurance Sales Representative

<b>Job ID</b>	<b>CF-72-DF-9A-AE-7F</b>	
<b>Web Address</b>	<a href="https://careers.indigenous.link/viewjob?jobname=CF-72-DF-9A-AE-7F">https://careers.indigenous.link/viewjob?jobname=CF-72-DF-9A-AE-7F</a>	
<b>Company</b>	Ashish Kalia Insurance And Financial Services Inc	
<b>Location</b>	Toronto , Ontario	
<b>Date Posted</b>	From: 2020-02-12	To: 2020-08-10
<b>Job</b>	Type: Full-time	Category: Miscellaneous
<b>Job Start Date</b>	As soon as possible	
<b>Job Salary</b>	\$42,000 per annum plus 2% commission per sale for Minimum 30 hours per week	
<b>Languages</b>	English	

### Description

Ashish Kalia Insurance and Financial Services Inc 1597 Dupont St., Toronto, ON urgently requires an outgoing, customer-focused Insurance Sales Representative looking for a rewarding career in insurance sales.

If you are a high-energy, sales driven, competitive individual with a strong desire to succeed working for a Desjardins Independent Contractor agent you might be the perfect candidate for the job.

Job Type: Permanent, full time position

### Experience

7 months to 1 year

### Credentials

OTL license required

LLQP license an asset

### Education Requirements

Completion of secondary school

### Essential Skills

- Develop leads, identify customer needs and market appropriate products and services;
- Provide prompt, accurate and friendly customer service regarding insurance availability eligibility, coverages, policy changes, transfers, claim submissions and billing clarification;
- Work with the Agent to establish and meet marketing goals that will contribute to the teams success;
- Identify and solicit potential clients and customize insurance plans to suit individual client needs;
- Develop marketing strategies to face stiff market competition;
- Monitor insurance claims and respond to client queries;
- Maintain clear and concise documentation and records;
- Educate and advise clients on company products while adhering to the company's underwriting policies;
- Meet deadline with accuracy and promptness;
- Ensure that medical examinations and other policy requirements are completed;
- Establish insurance coverage, calculate premiums and establish payment methods

### Additional Skills

- Successful track record of meeting sales goals;
- Excellent interpersonal, communication and presentation skills;
- Proactive problem solver;
- Strong work ethics with a total commitment to success;
- Self-motivated with strong leadership skills

### How to Apply

Interested candidates please respond to [ashish.kalia@desjardins.com](mailto:ashish.kalia@desjardins.com)

# Job Board Posting



**NewCanadianWorker**

A Fresh Start for New Arrivals

Date Printed: 2024/05/19

## Insurance Sales Representative

<b>Job ID</b>	<b>091C8BF553DDD</b>	
<b>Web Address</b>	<a href="http://NewCanadianWorker.ca/viewjob?jobname=091C8BF553DDD">http://NewCanadianWorker.ca/viewjob?jobname=091C8BF553DDD</a>	
<b>Company</b>	Ashish Kalia Insurance And Financial Services Inc	
<b>Location</b>	Toronto , Ontario	
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# Job Board Posting

**NoExperienceNeeded.ca**  
your place for a first step or a fresh start

Date Printed: 2024/05/19

## Insurance Sales Representative

<b>Job ID</b>	<b>39CA11CD6FBC1</b>	
<b>Web Address</b>	<a href="http://NoExperienceNeeded.ca/viewjob?jobname=39CA11CD6FBC1">http://NoExperienceNeeded.ca/viewjob?jobname=39CA11CD6FBC1</a>	
<b>Company</b>	Ashish Kalia Insurance And Financial Services Inc	
<b>Location</b>	Toronto , Ontario	
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