



Indigenous.Link

Canada's fastest growing Indigenous career portal, Careers.Indigenous.Link is pleased to introduce a new approach to job searching for Indigenous Job Seekers of Canada. Careers.Indigenous.Link brings simplicity, value, and functionality to the world of Canadian online job boards.

Through our partnership with Indigenous.Links Diversity Recruitment Program, we post jobs for Canada's largest corporations and government departments. With our vertical job search engine technology, Indigenous Job Seekers can search thousands of Indigenous-specific jobs in just about every industry, city, province and postal code.

Careers.Indigenous.Link offers the hottest job listings from some of the nation's top employers, and we will continue to add services and enhance functionality ensuring a more effective job search. For example, during a search, job seekers have the ability to roll over any job listing and read a brief description of the position to determine if the job is exactly what they're searching for. This practical feature allows job seekers to only research jobs relevant to their search. By including elements like this, Careers.Indigenous.Link can help reduce the time it takes to find and apply for the best, available jobs.

The team behind Indigenous.Link is dedicated to connecting Indigenous Peoples of Canada with great jobs along with the most time and cost-effective, career-advancing resources. It is our mission to develop and maintain a website where people can go to work!

Contact us to find out more about how to become a Site Sponsor.

Corporate Headquarters:

Toll Free Phone: (866) 225-9067

Toll Free Fax: (877) 825-7564

L9 P23 R4074 HWY 596 - Box 109

Keewatin, ON P0X 1C0

Job Board Posting



Careers.Indigenous.Link

Date Printed: 2024/07/21

Sales Supervisor

| | |
|-----------------------|---|
| Job ID | A5-71-B8-F8-40-14 |
| Web Address | https://careers.indigenous.link/viewjob?jobname=A5-71-B8-F8-40-14 |
| Company | 1294711 Alberta Ltd. O/a City Fish |
| Location | Calgary, Alberta |
| Date Posted | From: 2024-02-07 To: 2024-08-05 |
| Job | Type: Full-time Category: Retail |
| Job Start Date | As soon as possible |
| Job Salary | \$22.00 Per Hour |
| Languages | English |

Description

Work Location: #8 3515 27 St NE, Calgary, AB T1Y 5E4

Terms of Employment: Full-time, Permanent

Company Info:

City Fish has been in the wholesale and distribution business since 1985. It also developed retail business opening to public customers. For over 34 years, we pride ourselves in providing supreme quality fresh, frozen and live seafood to a wide variety of food service operations in Calgary and its surrounding areas including but not limited to supermarkets, restaurants, entertainment establishments and institutions.

Job Duties:Â

1. Lead and motivate the sales team to achieve targets and exceed performance expectations; Supervise daily activities of sales staff, ensuring adherence to established procedures and standards.
2. Develop and implement effective sales strategies to maximize revenue and market share.
3. Build and maintain strong relationships with customers, ensuring customer satisfaction and loyalty; Address and resolve customer complaints promptly and effectively.
4. Allocate tasks and responsibilities to sales team members based on individual strengths and skills and ensure a balanced workload among the team to optimize productivity.
5. Track and analyze sales performance data, evaluate the performance of sales team members regularly and provide constructive feedback and identify areas for professional development.
6. Recruit and onboard new sales staff, provide ongoing training and development opportunities for the sales team to enhance their skills and product knowledge.
7. Collaborate with the operations team to ensure optimal inventory levels and product availability to meet customer demands; Mitigate supply shortages by coordinating with suppliers and the operations team.
8. Place orders for seafood merchandise based on sales trends, customer demand, and inventory levels; Maintain strong relationships with suppliers to ensure timely deliveries.
9. Develop and maintain work schedules for the sales team to ensure adequate coverage and efficient operations.
10. Review and approve payment transactions, ensuring accuracy and compliance with company policies; Evaluate and authorize returns of merchandise, ensuring adherence to return policies
11. Actively engage in sales activities, demonstrating effective selling techniques and providing exemplary customer service; Stay informed about the seafood industry, product trends, and competitors to make informed sales decisions.

Qualifications:

1. College/CEGEP or equivalent experience preferred in business admin, economy, ect
2. Proven experience in a sales role, with at least 1-2 years in a supervisory or managerial position.
3. Strong leadership and motivational skills with a track record of achieving and exceeding sales targets.
4. Analytical mindset with the ability to interpret sales data and trends.
5. Results-driven and customer-focused.
6. Ability to work in a fast-paced and dynamic environment.

How to Apply

By email: tsglobalhiring@gmail.com

Job Board Posting



Date Printed: 2024/07/21

Sales Supervisor

| | |
|-----------------------|---|
| Job ID | 949B98C383015 |
| Web Address | http://NewCanadianWorker.ca/viewjob?jobname=949B98C383015 |
| Company | 1294711 Alberta Ltd. O/a City Fish |
| Location | Calgary, Alberta |
| Date Posted | From: 2024-02-07 To: 2024-08-05 |
| Job | Type: Full-time Category: Retail |
| Job Start Date | As soon as possible |
| Job Salary | \$22.00 Per Hour |
| Languages | English |

Description

Work Location: #8 3515 27 St NE, Calgary, AB T1Y 5E4

Terms of Employment: Full-time, Permanent

Company Info:

City Fish has been in the wholesale and distribution business since 1985. It also developed retail business opening to public customers. For over 34 years, we pride ourselves in providing supreme quality fresh, frozen and live seafood to a wide variety of food service operations in Calgary and its surrounding areas including but not limited to supermarkets, restaurants, entertainment establishments and institutions.

Job Duties:

1. Lead and motivate the sales team to achieve targets and exceed performance expectations; Supervise daily activities of sales staff, ensuring adherence to established procedures and standards.
2. Develop and implement effective sales strategies to maximize revenue and market share.
3. Build and maintain strong relationships with customers, ensuring customer satisfaction and loyalty; Address and resolve customer complaints promptly and effectively.
4. Allocate tasks and responsibilities to sales team members based on individual strengths and skills and ensure a balanced workload among the team to optimize productivity.
5. Track and analyze sales performance data, evaluate the performance of sales team members regularly and provide constructive feedback and identify areas for professional development.
6. Recruit and onboard new sales staff, provide ongoing training and development opportunities for the sales team to enhance their skills and product knowledge.
7. Collaborate with the operations team to ensure optimal inventory levels and product availability to meet customer demands; Mitigate supply shortages by coordinating with suppliers and the operations team.
8. Place orders for seafood merchandise based on sales trends, customer demand, and inventory levels; Maintain strong relationships with suppliers to ensure timely deliveries.
9. Develop and maintain work schedules for the sales team to ensure adequate coverage and efficient operations.
10. Review and approve payment transactions, ensuring accuracy and compliance with company policies; Evaluate and authorize returns of merchandise, ensuring adherence to return policies
11. Actively engage in sales activities, demonstrating effective selling techniques and providing exemplary customer service; Stay informed about the seafood industry, product trends, and competitors to make informed sales decisions.

Qualifications:

1. College/CEGEP or equivalent experience preferred in business admin, economy, ect
2. Proven experience in a sales role, with at least 1-2 years in a supervisory or managerial position.
3. Strong leadership and motivational skills with a track record of achieving and exceeding sales targets.
4. Analytical mindset with the ability to interpret sales data and trends.
5. Results-driven and customer-focused.
6. Ability to work in a fast-paced and dynamic environment.

How to Apply

By email: tsglobalhiring@gmail.com

Job Board Posting

NoExperienceNeeded.ca
your place for a first step or a fresh start

Date Printed: 2024/07/21

Sales Supervisor

| | |
|-----------------------|---|
| Job ID | B3009133A51CC |
| Web Address | http://NoExperienceNeeded.ca/viewjob?jobname=B3009133A51CC |
| Company | 1294711 Alberta Ltd. O/a City Fish |
| Location | Calgary, Alberta |
| Date Posted | From: 2024-02-07 To: 2024-08-05 |
| Job | Type: Full-time Category: Retail |
| Job Start Date | As soon as possible |
| Job Salary | \$22.00 Per Hour |
| Languages | English |

Description

Work Location: #8 3515 27 St NE, Calgary, AB T1Y 5E4

Terms of Employment: Full-time, Permanent

Company Info:

City Fish has been in the wholesale and distribution business since 1985. It also developed retail business opening to public customers. For over 34 years, we pride ourselves in providing supreme quality fresh, frozen and live seafood to a wide variety of food service operations in Calgary and its surrounding areas including but not limited to supermarkets, restaurants, entertainment establishments and institutions.

Job Duties:

1. Lead and motivate the sales team to achieve targets and exceed performance expectations; Supervise daily activities of sales staff, ensuring adherence to established procedures and standards.
2. Develop and implement effective sales strategies to maximize revenue and market share.
3. Build and maintain strong relationships with customers, ensuring customer satisfaction and loyalty; Address and resolve customer complaints promptly and effectively.
4. Allocate tasks and responsibilities to sales team members based on individual strengths and skills and ensure a balanced workload among the team to optimize productivity.
5. Track and analyze sales performance data, evaluate the performance of sales team members regularly and provide constructive feedback and identify areas for professional development.
6. Recruit and onboard new sales staff, provide ongoing training and development opportunities for the sales team to enhance their skills and product knowledge.
7. Collaborate with the operations team to ensure optimal inventory levels and product availability to meet customer demands; Mitigate supply shortages by coordinating with suppliers and the operations team.
8. Place orders for seafood merchandise based on sales trends, customer demand, and inventory levels; Maintain strong relationships with suppliers to ensure timely deliveries.
9. Develop and maintain work schedules for the sales team to ensure adequate coverage and efficient operations.
10. Review and approve payment transactions, ensuring accuracy and compliance with company policies; Evaluate and authorize returns of merchandise, ensuring adherence to return policies
11. Actively engage in sales activities, demonstrating effective selling techniques and providing exemplary customer service; Stay informed about the seafood industry, product trends, and competitors to make informed sales decisions.

Qualifications:

1. College/CEGEP or equivalent experience preferred in business admin, economy, ect
2. Proven experience in a sales role, with at least 1-2 years in a supervisory or managerial position.
3. Strong leadership and motivational skills with a track record of achieving and exceeding sales targets.
4. Analytical mindset with the ability to interpret sales data and trends.
5. Results-driven and customer-focused.
6. Ability to work in a fast-paced and dynamic environment.

How to Apply

By email: tsglobalhiring@gmail.com