



Indigenous.Link

Canada's fastest growing Indigenous career portal, Careers.Indigenous.Link is pleased to introduce a new approach to job searching for Indigenous Job Seekers of Canada. Careers.Indigenous.Link brings simplicity, value, and functionality to the world of Canadian online job boards.

Through our partnership with Indigenous.Links Diversity Recruitment Program, we post jobs for Canada's largest corporations and government departments. With our vertical job search engine technology, Indigenous Job Seekers can search thousands of Indigenous-specific jobs in just about every industry, city, province and postal code.

Careers.Indigenous.Link offers the hottest job listings from some of the nation's top employers, and we will continue to add services and enhance functionality ensuring a more effective job search. For example, during a search, job seekers have the ability to roll over any job listing and read a brief description of the position to determine if the job is exactly what they're searching for. This practical feature allows job seekers to only research jobs relevant to their search. By including elements like this, Careers.Indigenous.Link can help reduce the time it takes to find and apply for the best, available jobs.

The team behind Indigenous.Link is dedicated to connecting Indigenous Peoples of Canada with great jobs along with the most time and cost-effective, career-advancing resources. It is our mission to develop and maintain a website where people can go to work!

Contact us to find out more about how to become a Site Sponsor.

Corporate Headquarters:

Toll Free Phone: (866) 225-9067

Toll Free Fax: (877) 825-7564

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Job Board Posting



Careers.Indigenous.Link

Date Printed: 2024/07/27

District Manager

Job ID	66250-2374	
Web Address	https://careers.indigenous.link/viewjob?jobname=66250-2374	
Company	United Rentals	
Location	Barrie, Ontario	
Date Posted	From: 2024-07-18	To: 2050-01-01
Job	Type:	Category: Transportation

Description

Great company. Great people. Great opportunities. If you would like the chance to make your mark with the world's largest equipment rental provider, come build your future with United Rentals! As District Manager at United Rentals, you'll be the leader of a major business enterprise. You will be responsible for directing the management of multiple locations within Ontario East a dedicated to meeting the equipment rental needs of the construction industry, industrial and commercial companies. You will lead the district towards achieving revenue and profitability goals, growth objectives, market share penetration, operational excellence and employee satisfaction. What you'll do:

- In conjunction with the Regional Vice President, establish financial goals for all branches within the district
- Direct the planning and implementation of budgets at the branch level, provide guidance and input to Branch Managers
- Coordinate and oversee district sales efforts and business initiatives, provide coaching and guidance to branch management and Outside Sales Reps
- Partner with region finance team to evaluate and interpret results in all KPI areas, develop recommendations for corrective actions
- Collaborate with Region Fleet Director to improve fleet optimization, participate/provide input on auctions, trade packages, etc.
- Collaborate with Branch Managers and Regional Sales team to evaluate market trends, key accounts/customers, business conditions and competitive practices
- Collaborate with the Region Safety Manager to ensure the support of prescribed safety programs, including audits, safety training, OSHA compliance, and DOT regulations
- Ensure business operations are in accordance with Company Policy and Procedure Bulletins

Requirements:

- Bachelor's Degree or equivalent combination of work experience
- Minimum 7-10 years progressive management experience, with oversight of multiple units with P&L responsibility
- Significant sales and customer service experience
- Knowledge and experience in the equipment rental industry is preferred
- Proficient computer skills with experience using Microsoft Office
- Superior leadership, customer service, presentation, analytical and verbal/written communication skills
- Strong interpersonal skills with emphasis on negotiating, collaborating and conflict resolution
- Valid driver's license with acceptable driving record

This position is deemed Safety Sensitive for purposes of United Rentals' policies and procedures. Why join us? We don't just "talk the talk!" We're an award-winning company (recently named a Glassdoor Best Place to Work in 2023) that truly cares about our people - That's why we offer best-in-class benefits and perks that will support you and your family. In addition to our health and financial plans, we also offer:

- Paid Parental Leave
- United Compassion Fund
- Employee Discount Program
- Career Development & Promotional Opportunities
- Additional Vacation Buy Up Program (US Only)
- Early Wage Access through Payactiv (US Hourly Only)

- Paid Sick Leave
- An inclusive and welcoming culture

Learn more about our full US benefit offerings [here](#). Mutual respect for the dignity and fundamental rights of all persons defines our culture. United Rentals, Inc. is an Equal Opportunity Employer and makes employment decisions regardless of race, color, religion, sex, national origin, age, genetic information, citizenship status, veteran status, sexual orientation, gender identity, disability, or any other status protected by law. If you need a reasonable accommodation at any point of the application process, please email careers@ur.com for assistance. United Rentals consists of a wide variety of roles with different duties and responsibilities. The actual pay rate offered to candidates varies depending upon a wide range of factors including specific position, education, training, experience, skills, and ability.

For more information, visit [United Rentals for District Manager](#)