



# Indigenous.Link

Canada's fastest growing Indigenous career portal, Careers.Indigenous.Link is pleased to introduce a new approach to job searching for Indigenous Job Seekers of Canada. Careers.Indigenous.Link brings simplicity, value, and functionality to the world of Canadian online job boards.

Through our partnership with Indigenous.Links Diversity Recruitment Program, we post jobs for Canada's largest corporations and government departments. With our vertical job search engine technology, Indigenous Job Seekers can search thousands of Indigenous-specific jobs in just about every industry, city, province and postal code.

Careers.Indigenous.Link offers the hottest job listings from some of the nation's top employers, and we will continue to add services and enhance functionality ensuring a more effective job search. For example, during a search, job seekers have the ability to roll over any job listing and read a brief description of the position to determine if the job is exactly what they're searching for. This practical feature allows job seekers to only research jobs relevant to their search. By including elements like this, Careers.Indigenous.Link can help reduce the time it takes to find and apply for the best, available jobs.

The team behind Indigenous.Link is dedicated to connecting Indigenous Peoples of Canada with great jobs along with the most time and cost-effective, career-advancing resources. It is our mission to develop and maintain a website where people can go to work!

Contact us to find out more about how to become a Site Sponsor.

Corporate Headquarters:

Toll Free Phone: (866) 225-9067

Toll Free Fax: (877) 825-7564

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# Job Board Posting



Careers.Indigenous.Link

Date Printed: 2024/06/30

## Inside Sales Rep

<b>Job ID</b>	<b>65280-6973</b>	
<b>Web Address</b>	<a href="https://careers.indigenous.link/viewjob?jobname=65280-6973">https://careers.indigenous.link/viewjob?jobname=65280-6973</a>	
<b>Company</b>	United Rentals	
<b>Location</b>	Calgary, Alberta	
<b>Date Posted</b>	From: 2024-06-27	To: 2050-01-01
<b>Job</b>	Type:	Category: Transportation

### Description

Great company. Great people. Great opportunities. If you'd like the chance to make your mark with the world's largest equipment rental provider, come build your future with United Rentals! As an Inside Sales Rep - SST (Sales Support Team) you will be responsible for proactively increasing revenue for the district/metro area by providing exceptional customer service, processing rental quotes and reservations and terminating contracts. Your essential duty is to support the district/metro area objectives in all aspects of sales and customer service to ensure World-Class service and operational excellence. What you'll do:

- Respond to all inbound calls in a consistent, professional and courteous manner
- Review all equipment requests and propose solutions that suit the customer's requirements
- Negotiate rates on equipment rentals in accordance with pricing policies and procedures
- Identify leads for new business and communicate to the appropriate field personnel
- Effectively resolve customer issues and coordinate solutions with other personnel
- Communicate delivery needs promptly and accurately to Logistics Manager/Dispatcher
- Call on lost and/or dormant accounts to generate business
- Other duties assigned as needed

### Requirements:

- Bachelor's degree preferred or equivalent experience
- Exceptional relationship-building and customer service skills
- Strong ability to multitask in a fast-paced environment
- Independent, self-starter and strong self-imposed structure
- Excellent teamwork, interpersonal and communication skills
- Keen attention to detail
- Valid driver's license with acceptable driving record

This position is deemed Safety Sensitive for purposes of United Rentals' policies and procedures. Why join us? We don't just "talk the talk!" We're an award-winning company (recently named a Glassdoor Best Place to Work in 2023) that truly cares about our people - That's why we offer best-in-class benefits and perks that will support you and your family. In addition to our health and financial plans, we also offer:

- Paid Parental Leave
- United Compassion Fund
- Employee Discount Program
- Career Development & Promotional Opportunities
- Additional Vacation Buy Up Program (US Only)
- Early Wage Access through Payactiv (US Hourly Only)
- Paid Sick Leave
- An inclusive and welcoming culture

Learn more about our full US benefit offerings [here](#). Mutual respect for the dignity and fundamental rights of all persons defines our culture. United Rentals, Inc. is an Equal Opportunity Employer and makes employment decisions regardless of race, color, religion, sex, national origin, age, genetic information, citizenship status, veteran status, sexual orientation, gender identity, disability, or any other status protected by law. If you need a reasonable accommodation at

any point of the application process, please email [careers@ur.com](mailto:careers@ur.com) for assistance. United Rentals consists of a wide variety of roles with different duties and responsibilities. The actual pay rate offered to candidates varies depending upon a wide range of factors including specific position, education, training, experience, skills, and ability.

For more information, visit [United Rentals for Inside Sales Rep](#)