



# Indigenous.Link

Canada's fastest growing Indigenous career portal, Careers.Indigenous.Link is pleased to introduce a new approach to job searching for Indigenous Job Seekers of Canada. Careers.Indigenous.Link brings simplicity, value, and functionality to the world of Canadian online job boards.

Through our partnership with Indigenous.Links Diversity Recruitment Program, we post jobs for Canada's largest corporations and government departments. With our vertical job search engine technology, Indigenous Job Seekers can search thousands of Indigenous-specific jobs in just about every industry, city, province and postal code.

Careers.Indigenous.Link offers the hottest job listings from some of the nation's top employers, and we will continue to add services and enhance functionality ensuring a more effective job search. For example, during a search, job seekers have the ability to roll over any job listing and read a brief description of the position to determine if the job is exactly what they're searching for. This practical feature allows job seekers to only research jobs relevant to their search. By including elements like this, Careers.Indigenous.Link can help reduce the time it takes to find and apply for the best, available jobs.

The team behind Indigenous.Link is dedicated to connecting Indigenous Peoples of Canada with great jobs along with the most time and cost-effective, career-advancing resources. It is our mission to develop and maintain a website where people can go to work!

Contact us to find out more about how to become a Site Sponsor.

Corporate Headquarters:

Toll Free Phone: (866) 225-9067

Toll Free Fax: (877) 825-7564

L9 P23 R4074 HWY 596 - Box 109

Keewatin, ON P0X 1C0

# Job Board Posting



Careers.Indigenous.Link

Date Printed: 2024/07/02

## Technical Sales Executive

<b>Job ID</b>	<b>39-C6-8D-10-DA-9F</b>
<b>Web Address</b>	<a href="https://careers.indigenous.link/viewjob?jobname=39-C6-8D-10-DA-9F">https://careers.indigenous.link/viewjob?jobname=39-C6-8D-10-DA-9F</a>
<b>Company</b>	TechFraser
<b>Location</b>	Oakville, Ontario
<b>Date Posted</b>	From: 2024-01-24 To: 2024-07-22
<b>Job</b>	Type: Full-time Category: Information Technology
<b>Job Start Date</b>	As soon as possible
<b>Job Salary</b>	\$35.00 An Hour
<b>Languages</b>	English

### Description

We are seeking a highly motivated and results-driven Technical Sales Representative to join our team at TechFraser. The ideal candidate is a decision maker who builds the path to success by utilizing exceptional communication and interpersonal skills in conjunction with strong analytical skills and brings forth a minimum of 5 years or more of experience in similar roles.

Our company is in growth mode and looking to expand its footprint and client base, the incumbent requires the individual to work with the managers and other team members to meet customer requirements using customer sample evaluations, demonstrations, and presentations of technical solutions in front of technical and non-technical audiences.

Some short traveling will be required.

Promote sales to existing clients

Identify and solicit potential clients

Assess client's needs and resources and recommend the appropriate goods or services

Develop reports and proposals to illustrate benefits from use of good or service

Deliver sales presentations

Prepare or oversee preparation of sales or other contracts

Estimate costs of installing and maintaining equipment or service

Prepare and administer sales contracts

Utilize sales/marketing software packages

Estimate or quote prices, credit or contract terms, warranties and delivery dates

Provide input into product design where goods or services must be tailored to suit client's needs

Consult with clients after sale or signed contracts

Consult with clients after sale to provide ongoing support

Review and adapt information regarding product innovations, competitors and market conditions

Provide clients with presentations on the benefits and uses of goods or services

Resolve product and service related problems

Advertise and/or promote products, sales or services

Provide customer service

Supervise technical and support staff

Computer and technology knowledge

Spreadsheet

MS Access

MS Excel

MS Office

MS Outlook

MS PowerPoint

MS Word

Cloud  
Area of specialization  
Sales  
Sales experience  
Consulting services  
Telecommunications equipment and services  
Personal Suitability  
Client focus  
Efficient interpersonal skills  
Excellent oral communication  
Excellent written communication  
Organized  
Reliability  
Team player  
Flexibility  
Initiative  
Creativity  
Positive attitude  
Work Conditions and Physical Capabilities  
Fast-paced environment  
Work under pressure  
Tight deadlines  
Repetitive tasks  
Manual dexterity  
Attention to detail  
Hand-eye co-ordination

**Experience**

5 years or more in a similar role with proven record of growth and customer success.

**Education Requirements**

Bachelor's degree  
Engineering, other

**How to Apply**

admin@techfraser.com

# Job Board Posting

Date Printed: 2024/07/02

## Technical Sales Executive

<b>Job ID</b>	<b>F330A180AB030</b>
<b>Web Address</b>	<a href="http://NewCanadianWorker.ca/viewjob?jobname=F330A180AB030">http://NewCanadianWorker.ca/viewjob?jobname=F330A180AB030</a>
<b>Company</b>	TechFraser
<b>Location</b>	Oakville, Ontario
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# Job Board Posting

**NoExperienceNeeded.ca**  
your place for a first step or a fresh start

Date Printed: 2024/07/02

## Technical Sales Executive

<b>Job ID</b>	<b>352FEBC18B8C3</b>	
<b>Web Address</b>	<a href="http://NoExperienceNeeded.ca/viewjob?jobname=352FEBC18B8C3">http://NoExperienceNeeded.ca/viewjob?jobname=352FEBC18B8C3</a>	
<b>Company</b>	TechFraser	
<b>Location</b>	Oakville, Ontario	
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