



# Indigenous.Link

Canada's fastest growing Indigenous career portal, Careers.Indigenous.Link is pleased to introduce a new approach to job searching for Indigenous Job Seekers of Canada. Careers.Indigenous.Link brings simplicity, value, and functionality to the world of Canadian online job boards.

Through our partnership with Indigenous.Links Diversity Recruitment Program, we post jobs for Canada's largest corporations and government departments. With our vertical job search engine technology, Indigenous Job Seekers can search thousands of Indigenous-specific jobs in just about every industry, city, province and postal code.

Careers.Indigenous.Link offers the hottest job listings from some of the nation's top employers, and we will continue to add services and enhance functionality ensuring a more effective job search. For example, during a search, job seekers have the ability to roll over any job listing and read a brief description of the position to determine if the job is exactly what they're searching for. This practical feature allows job seekers to only research jobs relevant to their search. By including elements like this, Careers.Indigenous.Link can help reduce the time it takes to find and apply for the best, available jobs.

The team behind Indigenous.Link is dedicated to connecting Indigenous Peoples of Canada with great jobs along with the most time and cost-effective, career-advancing resources. It is our mission to develop and maintain a website where people can go to work!

Contact us to find out more about how to become a Site Sponsor.

Corporate Headquarters:

Toll Free Phone: (866) 225-9067

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# Job Board Posting



Careers.Indigenous.Link

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## Territory Relationship Manager (Bilingual)

<b>Job ID</b>	<b>0B-80-3C-5E-1E-F9</b>	
<b>Web Address</b>	<a href="https://careers.indigenous.link/viewjob?jobname=0B-80-3C-5E-1E-F9">https://careers.indigenous.link/viewjob?jobname=0B-80-3C-5E-1E-F9</a>	
<b>Company</b>	Farm Credit Canada	
<b>Location</b>	Casselman, Ontario	
<b>Date Posted</b>	From: 2023-05-23	To: 2023-06-01
<b>Job</b>	Type: Full-time	Category: Miscellaneous
<b>Languages</b>	English, French	

### Description

Job ID: R-1005081

Location(s): Casselman, Ontario and various Quebec and Ontario locations may be considered

Job type: Full time, permanent

Languages: English, French

Closing date: June 1st 2023

Knowledge of ag business and industry trends required:

Manage business-to-business relationships that contribute to FCC's growing loan portfolio. This position is designated bilingual (English and French), and the successful candidate must be able to communicate in both of Canada's official languages.

What you'll do:

- Market FCC point-of-sale financing to crop input retailers and farm equipment dealers
- Develop business relationships
- Execute sales and marketing strategies
- Evaluate market potential
- Identify opportunities for new lending, including Inventory Financing

What we're looking for:

- Problem-solver who builds strong customer relationships
- Collaborator with experience in consultation and business development practices
- Team player committed to helping others achieve their goals
- Strong communicator who's comfortable with executives and business leaders

What you'll need:

- A bachelor's degree in agriculture, business or commerce and at least seven years of related experience (or equivalent combination of education and experience)
- In-depth knowledge of lending, marketing and sales
- A love for agriculture

### How to Apply

Click "Apply Now"