



# Indigenous.Link

Canada's fastest growing Indigenous career portal, Careers.Indigenous.Link is pleased to introduce a new approach to job searching for Indigenous Job Seekers of Canada. Careers.Indigenous.Link brings simplicity, value, and functionality to the world of Canadian online job boards.

Through our partnership with Indigenous.Links Diversity Recruitment Program, we post jobs for Canada's largest corporations and government departments. With our vertical job search engine technology, Indigenous Job Seekers can search thousands of Indigenous-specific jobs in just about every industry, city, province and postal code.

Careers.Indigenous.Link offers the hottest job listings from some of the nation's top employers, and we will continue to add services and enhance functionality ensuring a more effective job search. For example, during a search, job seekers have the ability to roll over any job listing and read a brief description of the position to determine if the job is exactly what they're searching for. This practical feature allows job seekers to only research jobs relevant to their search. By including elements like this, Careers.Indigenous.Link can help reduce the time it takes to find and apply for the best, available jobs.

The team behind Indigenous.Link is dedicated to connecting Indigenous Peoples of Canada with great jobs along with the most time and cost-effective, career-advancing resources. It is our mission to develop and maintain a website where people can go to work!

Contact us to find out more about how to become a Site Sponsor.

Corporate Headquarters:

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# Job Board Posting



Careers.Indigenous.Link

Date Printed: 2024/12/07

## Managing Director, Value Creation, Financial Services, Equities

|                    |   |                         |
|--------------------|---|-------------------------|
| <b>Job ID</b>      | <b>00-53-FD-12-8E-7A</b>  |                         |
| <b>Web Address</b> | <a href="https://careers.indigenous.link/viewjob?jobname=00-53-FD-12-8E-7A">https://careers.indigenous.link/viewjob?jobname=00-53-FD-12-8E-7A</a> |                         |
| <b>Company</b>     | Ontario Teachers' Pension Plan  |                         |
| <b>Location</b>    | Toronto , Ontario   |                         |
| <b>Date Posted</b> | From: 2024-10-28  | To: 2024-11-02          |
| <b>Job</b>         | Type: Full-time   | Category: Miscellaneous |
| <b>Languages</b>   | English   |                         |

### Description

The opportunity

With over \$70B CAD of assets under management (both through direct investments and public investments) the Equities Department is expanding and strengthening its Value Creation (VC) Team globally, including in North America where the majority of direct private equity investments and teams are currently based.

This is an exciting opportunity to join a collaborative team of private equity investors with top-quartile performance. The VC Team is a highly valued partner to deal teams, management teams, and Ontario Teachers' global leadership.

In this position, you will partner with our deal teams and portfolio companies across the lifecycle of our investments, from diligence through exit. In particular you will support our Financial Services (FIG) industry sector, working closely with the Toronto-based FIG deal team to support the evaluation of new opportunities, develop and help execute Value Creation Plans (VCPs) for direct investments, accelerate specific value levers, and ensure we have the right talent in the right roles. You will work across multiple functional areas with a great opportunity to have a meaningful impact across the portfolio.

Who you will work with

Based in Toronto, you will join a dynamic, fast-paced, entrepreneurial environment with Value Creation colleagues, deal team investment professionals, CEOs and their senior leadership teams, Boards of Directors, and external advisors. You will also work with colleagues across OTPP, leading or supporting initiatives that straddle all private investments, with a close focus on control or co-lead deals. In all instances, you will have the opportunity to work with talented, collegial and hardworking experienced individuals. Moreover, as a senior member of the global Value Creation Team, you will actively contribute to the overall best in class approaches across the global portfolio. You will report to the Senior Managing Director of Value Creation who is based in London and who leads the team globally.

What you will do

You will have several responsibilities and objectives, including:

\* Partnering and building strong relationships, primarily with the FIG deal team, so that you are seen

as a true partner;

- \* Supporting the deal team on sector-based origination strategies, as well as supporting due diligence for potential investments;
- \* Leading the development of the Value Creation Plan (VCP) for new and existing investments. VCP development includes identifying the full potential opportunity of the business, architecting the key initiatives that will drive value during our hold period, as well as developing detailed KPIs and mobilization plans to ensure successful execution;
- \* Leading specific projects with portfolio company executives in North America to achieve full potential value, and coaching executives as required;
- \* Scoping and overseeing work done by third-party advisors for our portfolio companies;
- \* Assessing talent within portfolio companies and ensuring the right talent and organizational structures are in place to execute VCPs;
- \* Developing thought leadership and practice management pieces for the FIG deal team, including playbooks;
- \* Working with the broader Value Creation Team to coordinate across regions and sectors, bringing specific functional expertise to support the development of the team's capabilities;
- \* Collaborating with the global Portfolio Management Team (a separate group) to increase the effectiveness of our monitoring and support of the Equities portfolio
- \* Being an active leader and role model within the global VC team and broader Equities team, supporting offsites, conferences, and junior training and development.

Key Deliverables in the first 12 - 24 months

Over your first two years in this role, you will have delivered on the following:

- \* Become a valued thought partner to the FIG deal team (and to direct investing deal teams more broadly), CEOs, their management teams and board members;
- \* Created repeatable demand for yourself and the Value Creation Team from the FIG deal teams (and potentially other deal teams) and portfolio company management teams;
- \* Supported diligence on selected new investments;
- \* Ensured new investments are successfully onboarded and that comprehensive VCPs are put in place;
- \* Created value directly attributable to your contribution on several companies and initiatives;
- \* Helped build out the Value Creation Team's approach across the global portfolio in conjunction with the Global Head of Value Creation; and
- \* Played a leadership role in developing our junior talent.

What you will need

You will have a minimum of 15 years of progressive experience, including the following:

- \* Broad experience within an operating company with product, P&L or general management responsibilities; or in a similar role at a private equity fund; or at a top-tier management consulting firm;
- \* Significant exposure to and interest in the FIG sector (with a preference for meaningful experience in the insurance, lending or wealth management sub-sectors);
- \* Demonstrated track record and experience in analyzing financial services businesses, and in both identifying and formulating a plan to unlock value creation opportunities in areas such as go-to-market strategy, lending solutions, product development, and capital management;
- \* Strategic and flexible problem-solving skills with a practical bias to drive impact;

- \* Proven ability to influence and build consensus across multiple partners, with high EQ;
- \* Success and experience in developing highly-skilled teams;
- \* Ability and willingness to travel regularly across North America, and be part of shaping a global value creation team

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- \* Undergraduate degree, post-graduate degree or MBA;

What we're offering

- \* Pay-for-performance environment that offers competitive salary and incentive
- \* Numerous opportunities for professional growth and development
- \* Comprehensive employer paid benefits coverage
- \* Retirement income through a defined benefit pension plan
- \* The opportunity to invest back into the fund through our Deferred Incentive Program
- \* A flexible/hybrid work environment combining in office collaboration and remote working
- \* Competitive time off
- \* Our Flexible Travel Program gives you the option to work abroad in another region/country for up to a month each year
- \* Employee discount programs including Edvantage and Perkopolis

### **How to Apply**

Click "Apply Now"

Are you ready to pursue new challenges and take your career to the next level Apply today! You may be invited to complete a pre-recorded digital interview as part of your application.

Accommodations are available upon request (peopleandculture@otpp.com) for candidates with a disability taking part in the recruitment process and once hired.

Candidates must be legally entitled to work in the country where this role is located.

The privacy of your personal information is important to us. Please visit our Privacy Centre to learn how we handle your personal information.