



# Indigenous.Link

Canada's fastest growing Indigenous career portal, Careers.Indigenous.Link is pleased to introduce a new approach to job searching for Indigenous Job Seekers of Canada. Careers.Indigenous.Link brings simplicity, value, and functionality to the world of Canadian online job boards.

Through our partnership with Indigenous.Links Diversity Recruitment Program, we post jobs for Canada's largest corporations and government departments. With our vertical job search engine technology, Indigenous Job Seekers can search thousands of Indigenous-specific jobs in just about every industry, city, province and postal code.

Careers.Indigenous.Link offers the hottest job listings from some of the nation's top employers, and we will continue to add services and enhance functionality ensuring a more effective job search. For example, during a search, job seekers have the ability to roll over any job listing and read a brief description of the position to determine if the job is exactly what they're searching for. This practical feature allows job seekers to only research jobs relevant to their search. By including elements like this, Careers.Indigenous.Link can help reduce the time it takes to find and apply for the best, available jobs.

The team behind Indigenous.Link is dedicated to connecting Indigenous Peoples of Canada with great jobs along with the most time and cost-effective, career-advancing resources. It is our mission to develop and maintain a website where people can go to work!

Contact us to find out more about how to become a Site Sponsor.

Corporate Headquarters:

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# Job Board Posting



Careers.Indigenous.Link

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## Senior Commercial Advisor, Capital Projects

<b>Job ID</b>	<b>517113600-4340</b>	
<b>Web Address</b>	<a href="https://careers.indigenous.link/viewjob?jobname=517113600-4340">https://careers.indigenous.link/viewjob?jobname=517113600-4340</a>	
<b>Company</b>	Suncor	
<b>Location</b>	Calgary, Alberta	
<b>Date Posted</b>	From: 2018-11-09	To: 2050-01-01
<b>Job</b>	Type: Full-time	Category: Resource Sector

### Description

LOCATION: Calgary, Alberta (CA-AB)

JOB NUMBER: 24993

**Job Overview** Are you a strategic thinker who enjoys working reciprocally to design, develop and deliver market defining engineering and construction project strategies in a multi-dimensional, complex environment We are looking for you. Working closely with the category director, you will optimize value, enhance Suncor's reputation, lead change and effectively influence business decisions. You will work extensively with others across the organization and support

Suncor's top quartile performance in capital project execution. **Key Accountabilities**

- Working with internal Supply Chain Management organizations, business partners and the supply community, you will develop commercial projects (from pre-development activities through advanced stage development and to commercial execution) that meet business partner priorities and contribute to Suncor's goal for top quartile capital project execution performance
- You will lead in the development and execution of highly complex/high risk sourcing strategies, negotiations and commercial initiatives, while effectively documenting, communicating and obtaining consensus for developed commercial strategies
- Monitor, communicate, and respond to changing market conditions and business drivers to improve position and minimize risk
- You will be responsible for developing contract commercial structures to support project objectives and overall category strategies
- Working with business partners, you will engage, develop and handle supplier performance to extract the greatest value in supplier quality, productivity, total cost-effectiveness, enhanced service levels, risk management, sustainability and innovation
- Manage business partner and stakeholder relationships, and give to a culture of integration, collaboration and trust, and represent Suncor on industry panels and/or regulatory hearings

**Required Qualifications** Experience and Education:

- 15 or more years of relevant professional experience
- 10 years of work experience in a capital intensive industrial sector, either within an owner, engineering, EPC or construction company, including consulting firms and service providers to the heavy industrial sector
- A post-secondary education in business, engineering or law. An MBA and other recognized

professional designations and training are considered an asset (P.Eng, CPA, SCMP, PMP, Six Sigma, Lean, etc.)

#### Skills and Knowledge:

- You are a thought leader in capital project execution standard methodologies, engineering and construction, and market trends that affect Suncor's capital projects, with extraordinary negotiation skills and experience in team based negotiations
- You bring a matured knowledge of commercial agreement structures and the function and purpose of legal terms, and a knowledge of category management methodologies
- You have a strong ability to handle complex and critical internal and external relationships
- You bring extraordinary problem-solving and critical thinking skills and you can leverage resources to seek results; you can identify root cause issues and develop actionable plans for business partners
- You bring strong group facilitation and presentation skills to dynamic audiences and all levels of management, and you can clearly articulate vision and what is required
- You have organizational change management skills and a demonstrated ability to use a wide range of influencing techniques to affect positive change, and you can understand the interdependencies of emerging business opportunities and risks
- You are results oriented with a continuous improvement mindset and the ability to develop and build high performing interdisciplinary teams with varying experiences and skill sets
- You are an expert in leading multiple simultaneous projects requiring effective organization, time management troubleshooting skills

#### Why Suncor

Go ahead. Expect growth. We want you to have a job you're genuinely excited about - as well as opportunities to learn and challenge yourself or mentor others. Plus, Suncor Energy offers a flexible employee package that can be adjusted to suit the changing needs of your life, including:

- Competitive base salary and compensation programs
- Attractive annual incentive program
- Flexible benefits package
- Rewarding pension and savings plans

Our mission to create energy for a better world begins with caring about the communities we live and work in, while responding to your interests and concerns. Read our Suncor Connections newsletter to see how we're living up to our commitment to keeping you informed.  
**Business Overview**

Suncor Energy is Canada's energy company - meaning rewarding opportunities for you to apply your knowledge, contribute and grow in a variety of career-building positions. Our business portfolio spans the entire energy sector, from a leadership position in oil sands development, to refining and marketing operations, natural gas, and conventional oil production, internationally and offshore East Coast Canada. And while we are working to responsibly develop petroleum resources and contribute to the communities where we live and work, we are also developing our renewable energy portfolio, which includes wind power and biofuels. As part of Suncor's team, you'll contribute to the ongoing success of Canada's largest energy company - one with a solid track record of growth, a focus on safety and sustainability and tremendous potential for the future. And you'll have the opportunity to learn from experts in the industry and build on your skills every day. Suncor promotes diversity and inclusion in the workplace. Suncor is an equal

opportunity employer and encourages applications from all qualified individuals. Suncor is committed to accessibility and accommodations will be provided to applicants upon request. At Suncor, we are dedicated to building a workforce that reflects the diversity of the communities in which we live, and where every team member has the opportunity to reach their full potential. Not sure if this particular listing is the right opportunity for you? Please join our Talent Community at [www.suncor.com](http://www.suncor.com) and click on Careers, or follow us on LinkedIn, Facebook and Twitter for the latest job listings and employment news. Please note that our job postings are typically open for two weeks, so if you are interested and qualified, apply now. JOB CATEGORY: Business Professionals

For more information, visit [Suncor for Senior Commercial Advisor, Capital Projects](#)