



Indigenous.Link

Canada's fastest growing Indigenous career portal, Careers.Indigenous.Link is pleased to introduce a new approach to job searching for Indigenous Job Seekers of Canada. Careers.Indigenous.Link brings simplicity, value, and functionality to the world of Canadian online job boards.

Through our partnership with Indigenous.Link's Diversity Recruitment Program, we post jobs for Canada's largest corporations and government departments. With our vertical job search engine technology, Indigenous Job Seekers can search thousands of Indigenous-specific jobs in just about every industry, city, province and postal code.

Careers.Indigenous.Link offers the hottest job listings from some of the nation's top employers, and we will continue to add services and enhance functionality ensuring a more effective job search. For example, during a search, job seekers have the ability to roll over any job listing and read a brief description of the position to determine if the job is exactly what they're searching for. This practical feature allows job seekers to only research jobs relevant to their search. By including elements like this, Careers.Indigenous.Link can help reduce the time it takes to find and apply for the best, available jobs.

The team behind Indigenous.Link is dedicated to connecting Indigenous Peoples of Canada with great jobs along with the most time and cost-effective, career-advancing resources. It is our mission to develop and maintain a website where people can go to work!

Contact us to find out more about how to become a Site Sponsor.

Corporate Headquarters:
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Job Board Posting



Careers.Indigenous.Link

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Associe ou associee aux ventes / Sales Associate

Job ID	5000499866906-9254	
Web Address	https://careers.indigenous.link/viewjob?jobname=5000499866906-9254	
Company	United Rentals	
Location	Quebec, QC	
Date Posted	From: 2019-06-11	To: 2050-01-01
Job	Type: Full-time	Category: Transportation

Description

En tant qu'associé aux ventes à United Rentals, vous canalisez votre ambition et votre désir d'excellence pour soutenir l'augmentation des revenus de la division. En travaillant côte à côte avec le personnel de la division, vous participerez à un programme de formation aux ventes structuré conçu pour développer les compétences, la connaissance et l'expérience nécessaires pour occuper un poste de vendeur itinérant. Nous vous aiderons à travailler pour établir de nouveaux comptes de location et de vente dans des secteurs particuliers de clients potentiels par téléphone et en personne. Si la réussite vous inspire et que vous savez comment offrir un service à la clientèle hors pair, United Rentals est sûrement fait pour vous. Une fois que vous aurez votre actif de grandes réalisations, vous aurez l'occasion de propulser votre carrière aussi rapidement et aussi loin que votre ambition vous mènera. As a Sales Associate at United Rentals, you will channel your ambition and desire to excel to support the increase of revenue for the branch. Working side-by-side with the branch's operating staff, you will participate in a structured sales training program designed to develop the skills, knowledge and experience necessary to move into an outside sales role. We will help you work to establish new rental and sales accounts in niche markets through phone calling and in-person visits to potential customers. If you're driven to succeed and have a true understanding of what outstanding customer service is, you may be the perfect fit for United Rentals. Once you establish a record of high-performance achievement, you will have the opportunity to grow your career as fast and as far as your ambition takes you. *Baccalauréat ou combinaison équivalente d'expérience et d'études, un atout *Six mois d'expérience en ventes intérieures et en gestion des opérations, ou un an d'expérience reliée aux ventes *Compétences prouvées en planification, en résolution de problèmes, en communication et en négociation *Au moins un an d'expérience avec la suite de Microsoft Office *Idéalement, des compétences prouvées en présentation et un intérêt marqué pour les ventes *Un permis de conduire valide avec un dossier de conduite acceptable *Idéalement, prêt et capable de déménager United Rentals, Inc. est un employeur offrant l'égalité professionnelle aux femmes, aux minorités, aux vétérans protégés et aux personnes handicapées. * Bachelor's degree or equivalent combination of experience and education preferred * Six months of inside sales or operations management experience, or one year experience in a sales-related role * Proven planning, problem-solving, communication and negotiation skills * At least one year of experience using Microsoft Office * Ideally, proven presentation skills and a sales orientation * A valid driver's license with acceptable driving record * Ideally, willing and able to relocate United Rentals, Inc. is an Equal Opportunity Employer of women, minorities, protected veterans and individuals with disabilities. Equal Opportunity Employer Minorities/Women/Protected Veterans/Disabled

For more information, visit United Rentals for Associe ou associee aux ventes / Sales Associate