



# Indigenous.Link

Canada's fastest growing Indigenous career portal, Careers.Indigenous.Link is pleased to introduce a new approach to job searching for Indigenous Job Seekers of Canada. Careers.Indigenous.Link brings simplicity, value, and functionality to the world of Canadian online job boards.

Through our partnership with Indigenous.Links Diversity Recruitment Program, we post jobs for Canada's largest corporations and government departments. With our vertical job search engine technology, Indigenous Job Seekers can search thousands of Indigenous-specific jobs in just about every industry, city, province and postal code.

Careers.Indigenous.Link offers the hottest job listings from some of the nation's top employers, and we will continue to add services and enhance functionality ensuring a more effective job search. For example, during a search, job seekers have the ability to roll over any job listing and read a brief description of the position to determine if the job is exactly what they're searching for. This practical feature allows job seekers to only research jobs relevant to their search. By including elements like this, Careers.Indigenous.Link can help reduce the time it takes to find and apply for the best, available jobs.

The team behind Indigenous.Link is dedicated to connecting Indigenous Peoples of Canada with great jobs along with the most time and cost-effective, career-advancing resources. It is our mission to develop and maintain a website where people can go to work!

Contact us to find out more about how to become a Site Sponsor.

Corporate Headquarters:

Toll Free Phone: (866) 225-9067

Toll Free Fax: (877) 825-7564

L9 P23 R4074 HWY 596 - Box 109

Keewatin, ON P0X 1C0

# Job Board Posting



Careers.Indigenous.Link

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## Associate, Merchandising - The Source

**Job ID** 233695-en\_US-8887

**Web Address**

[https://careers.indigenous.link/viewjob?jobname=233695-en\\_US-8887](https://careers.indigenous.link/viewjob?jobname=233695-en_US-8887)

**Company** Bell

**Location** Barrie, ON

**Date Posted** From: 2019-09-11 To: 2050-01-01

**Job** Type: Full-time Category: Miscellaneous

### Description

Req Id: 233695 Simply put, customers, innovation, and success are at the heart of what we do at The Source and why we do it. These three words shape our business decisions and our everyday actions. They are the foundation of our commitment to being a great place to work and becoming the customers' consumer electronics and communication store of choice! Join us and discover a career that is challenging and rewarding. Who you'll work with At The Source we offer expert training and further opportunities for professional growth and development. We are looking for professionals who are passionate, driven to learn and make a difference in an industry that is continuously changing! Be the leader you've always wanted to be—in a fun, fast-paced and competitive industry. We're all working toward one goal: supporting our Sales team in creating a shopping experience that will keep our customers coming back. Sound like a team you want to be a part of Our Talent Acquisition Team can't wait to meet you! The career you want. As an Associate, Merchandising, the successful incumbent will direct the content strategy, product selection and use of customer, and trend information to support the merchandise strategies for your assigned product categories. He/she partners with the planner and Buyer to achieve financial objectives and is jointly accountable to meet and exceed sales volume, gross margin, and inventory productivity targets. The successful incumbent:

- Develops holistic understanding of category, consumer, and competitive dynamics; Translate them into product strategies and assortment plans that optimize revenue, margin, pricing and product cost
- Build a comprehensive understanding of the market and competitors in their category.
- Develop product plan to support department merchandise strategies based on customers' expectations and technological advancements and to achieve sales and margin targets
- Commission's product development from the assigned Product Development Manager to ensure assortment needs are understood and met.
- Develop multi-channel expertise; including presentation knowledge, customer behavior and competition for in-store and online channels
- Partner with the Merchandise Financial Planner and Buyer to support the merchandise financial plan and business reviews, and plan revisions to achieve financial goals and strategic objectives
- Develops and maintains vendor relationships, with a focus on introducing new, innovative products

to differentiate The Source from its competitors.

- Identify new vendors and their potential ability to meet the needs of the customers.
- Selects domestic sources and products to fill assortment plan and present integrated assortment plan for review.
- Negotiate & process exclusive offerings, terms, pricing, vendor-funded-markdowns, return-to-vendor agreements, drop-ship programs, co-op, etc.
- Develop the selling agenda for the store and online merchandising teams.
- Communicate strategy and product priorities to Marketing/Visual Merchandising team; development of post-mortem/assortment performance review, including promotional events and development of space plans and adjacencies design.
- Work with Buyers and marketing to develop promotional themes, stories and calendar with stakeholders.
- Assists in the development of event plans to market merchandise within assigned category groups for new and existing products.
- Reviews and approves ad copy for POP, in-store signage, etc., making sure that ads are accurate and meet applicable advertising guidelines/legislation
- Teach, coach and motivate category analysts to drive in season performance management and become exceptional pickers of product, editors of assortments and business managers
- Coordinate the introduction and setup of new SKUs in an accurately and in a timely manner
- Accurately update advertising system with changes and maintain and update ad planners as required

&#160;Skills we&#8217;re looking for.&#160;

- A university degree in related business discipline (i.e. Business, Retail Management, Statistics).
- Minimum 2 years in Buying, Category, and/or Assortment planning experience.
- Must possess excellent communication, leadership, strategic and project execution skills.
- Comprehensive understanding of MS Office (Excel and PowerPoint); experience in Access would be an asset.
- Thorough understanding of customer behavior and process in combination with strong negotiation skills
- Ability to thrive in a fast-paced environment with impeccable attention to detail
- Excellent organizational skills with superior time and project management skills

Position Type:&#160;\\"Corporate Careers\\"

Position:&#160;Associate, Merchandising - The Source&#160;

Job Location:&#160;Canada : Ontario : Barrie&#160;&#160;

Application Deadline:&#160;09/27/2019&#160;It&#8217;s all about youWe&apos;re proud to offer a competitive compensation package including an extensive recognition and rewards program, career advancement opportunities, awesome training programs, competitive medical and dental benefits, charity and volunteer opportunities and of course, associate discounts!The Source celebrates and embraces diversity as part of our Company culture. We strive to be an inclusive, equitable and accessible environment that supports both our internal and external customers, ensuring everyone feels valued and respected.

Pour plus d'informations, visitez Bell pour Associate, Merchandising - The Source

