



# Indigenous.Link

Canada's fastest growing Indigenous career portal, Careers.Indigenous.Link is pleased to introduce a new approach to job searching for Indigenous Job Seekers of Canada. Careers.Indigenous.Link brings simplicity, value, and functionality to the world of Canadian online job boards.

Through our partnership with Indigenous.Link's Diversity Recruitment Program, we post jobs for Canada's largest corporations and government departments. With our vertical job search engine technology, Indigenous Job Seekers can search thousands of Indigenous-specific jobs in just about every industry, city, province and postal code.

Careers.Indigenous.Link offers the hottest job listings from some of the nation's top employers, and we will continue to add services and enhance functionality ensuring a more effective job search. For example, during a search, job seekers have the ability to roll over any job listing and read a brief description of the position to determine if the job is exactly what they're searching for. This practical feature allows job seekers to only research jobs relevant to their search. By including elements like this, Careers.Indigenous.Link can help reduce the time it takes to find and apply for the best, available jobs.

The team behind Indigenous.Link is dedicated to connecting Indigenous Peoples of Canada with great jobs along with the most time and cost-effective, career-advancing resources. It is our mission to develop and maintain a website where people can go to work!

Contact us to find out more about how to become a Site Sponsor.

Corporate Headquarters:  
Toll Free Phone: (866) 225-9067  
Toll Free Fax: (877) 825-7564  
L9 P23 R4074 HWY 596 - Box 109  
Keewatin, ON P0X 1C0

# Job Board Posting



Careers.Indigenous.Link

Date Printed: 2024/05/03

## District Sales Manager

Job ID	114256-5097	
Web Address	<a href="https://careers.indigenous.link/viewjob?jobname=114256-5097">https://careers.indigenous.link/viewjob?jobname=114256-5097</a>	
Company	Clean Harbors	
Location	Calgary, AB	
Date Posted	From: 2019-04-30	To: 2050-01-01
Job	Type: Full-time	Category: Resource Sector

### Description

The Opportunity Safety-Kleen is looking for an experienced District Sales Manager to join the team! The District Sales Manager is responsible for the development and growth of Western Canada’s Safety-Kleen district accounts and the successful leadership of Territory Managers. Why work for Safety-Kleen

- Health and Safety is our #1 priority and we live it 3-6-5!
- Competitive salary plus commission;
- Comprehensive health benefits coverage after 30 days of full-time employment;
- Group RRSP with company matching component;
- Generous paid time off, company paid training and tuition reimbursement;
- Positive and safe work environments;
- Opportunities for growth and development for all the stages of your career.

#### Key Responsibilities:

- Ensures Health and Safety is the number one priority by complying with all safe work practices, policies, and processes and acting in a safe manner at all times;
- Lead and promote revenue and margin growth;
- Support sales efforts of all accounts within Western Canada;
- Develop, coach and mentor Territory Managers;
- Deliver exceptional customer service to clients;
- Monitor progress in sales and P&L goals;
- Other tasks as assigned.

#### What does it take to work for Safety-Kleen

- Minimum three (3) years of management experience required;
- Previous sales experience required;
- Bachelor’s Degree in Business Management or related field preferred;
- Proven ability to successfully lead and mentor a team;
- Exceptional customer service;
- Excellent written and verbal communication;
- Ability to understand P&L;
- Able and willing to travel throughout Western Canada (up to 75% of the time).

Join our team today! To learn more about our company and to apply online for this exciting opportunity, visit us at [www.safety-kleen.com/careers](http://www.safety-kleen.com/careers) Safety-Kleen Systems, a Clean Harbors company, has a commitment to excellence deeply rooted in a strong sense of tradition. Our entire business model revolves around keeping North American businesses green. We generate more than \$1.2 billion in annual revenue as a world-class environmental service organization and market leader in industrial hazardous waste management, parts-cleaning technology, and oil re-refining. We collect over 200 million gallons of used motor oil each year and we have the largest re-refinery capacity in North America allowing us to re-refine more than 150 million gallons each year.

Every day, we help our customers resolve their waste management needs and reduce their carbon footprint. PROTECTION. CHOICES. PEOPLE. MAKE GREEN WORK <sup>®</sup>;

We thank all those interested in joining the Safety-Kleen team; however only those that complete the online application and meet the minimum job qualifications will be considered for this role.

Safety-Kleen Systems, a Clean Harbors company is a Military & Veteran friendly company.

For more information, visit Clean Harbors for District Sales Manager