



Indigenous.Link

Canada's fastest growing Indigenous career portal, Careers.Indigenous.Link is pleased to introduce a new approach to job searching for Indigenous Job Seekers of Canada. Careers.Indigenous.Link brings simplicity, value, and functionality to the world of Canadian online job boards.

Through our partnership with Indigenous.Link's Diversity Recruitment Program, we post jobs for Canada's largest corporations and government departments. With our vertical job search engine technology, Indigenous Job Seekers can search thousands of Indigenous-specific jobs in just about every industry, city, province and postal code.

Careers.Indigenous.Link offers the hottest job listings from some of the nation's top employers, and we will continue to add services and enhance functionality ensuring a more effective job search. For example, during a search, job seekers have the ability to roll over any job listing and read a brief description of the position to determine if the job is exactly what they're searching for. This practical feature allows job seekers to only research jobs relevant to their search. By including elements like this, Careers.Indigenous.Link can help reduce the time it takes to find and apply for the best, available jobs.

The team behind Indigenous.Link is dedicated to connecting Indigenous Peoples of Canada with great jobs along with the most time and cost-effective, career-advancing resources. It is our mission to develop and maintain a website where people can go to work!

Contact us to find out more about how to become a Site Sponsor.

Corporate Headquarters:
Toll Free Phone: (866) 225-9067
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Job Board Posting



Careers.Indigenous.Link

Date Printed: 2024/05/08

Inside Sales Representative

Job ID	112601-3064	
Web Address	https://careers.indigenous.link/viewjob?jobname=112601-3064	
Company	Clean Harbors	
Location	Brampton, ON	
Date Posted	From: 2019-04-02	To: 2050-01-01
Job	Type: Full-time	Category: Resource Sector

Description

The OpportunitySafety-Kleen Canada is looking for an Inside Sales Rep to join our team in Brampton, ON. The successful individual will be responsible for nurturing existing customers and supporting the Sales team to increase revenue for our services and Performance Plus products! Why work for Safety-Kleen

- Health and Safety is our #1 priority and we live it 3-6-5!
- Competitive wages and bonus incentives
- Comprehensive health benefits coverage after 30 days of full-time employment
- Group RRSP with Company Matching Component
- Generous paid time off, company paid training and tuition reimbursement
- Positive and safe work environments
- Opportunities for growth and development for all the stages of your career

Key Responsibilities:

- Ensures Health and Safety is the number one priority by complying with all safe work practices, policies, and processes and acting in a safe manner at all times;
- Answers incoming calls and sells Safety-Kleen services and products;
- Maximizes the revenue potential of each customer call by upselling;
- Builds relationships with customers to provide repeat business;
- Calls past customers to generate sales/regain lost business;
- Provides high qualified leads for the Canadian sales team;
- Supports the outside sales staff to ensure customer is satisfied.

What does it take to work for Safety-Kleen

- High school diploma or equivalent;
- Previous sales experience and superior customer service skills;
- Previous experience in a high-volume call center setting preferred;
- Excellent written and oral communication skills;
- Highly motivated with a desire to be successful;
- Team player and able to work with multiple groups;
- Computer proficiency.

Join our team today! To learn more about our company and to apply online for this exciting opportunity, visit us at www.safety-kleen.com/careers Safety-Kleen Systems, a Clean Harbors company, has a commitment to excellence deeply rooted in a strong sense of tradition. Our entire business model revolves around keeping North American businesses green. We generate more than \$1.2 billion in annual revenue as a world-class environmental service organization and market leader in industrial hazardous waste management, parts-cleaning technology, and oil re-refining. We collect over 200 million gallons of used motor oil each year and we have the largest re-refinery capacity in North America allowing us to re-refine more than 150 million gallons each year.

Every day, we help our customers resolve their waste management needs and reduce their carbon footprint. PROTECTION. CHOICES. PEOPLE. MAKE GREEN WORK ™ We thank all those interested in joining the Safety-Kleen team; however only those that complete the online application and meet the minimum job qualifications will be considered for this role.

Safety-Kleen Systems, a Clean Harbors company is a Military & Veteran friendly company. Clean Harbors welcomes and encourages applications from people with disabilities. Accommodations are available on request for candidates taking part in all aspects of the selection process.

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For more information, visit Clean Harbors for Inside Sales Representative